



BRSi and Medicare

Did you know that BRSi can help your Medicare-eligible employees with their Medicare questions and concerns? Salsabeil (Salsa) Ayad works directly with individuals turning age 65 as well as employed individuals already age 65. Salsa can:

- Help your employees understand the various parts of “Original” Medicare.
- Help your employees understand key Medicare enrollment dates and cost.
- Help your employees understand how Medicare coordinates with your employer provided medical coverage.
- Help your employees understand the different Medicare supplemental products available to them when they are ready to retire.
- Prepare a detailed supplement and/or Medicare Advantage proposal if they are ready for retirement.

In the past, Salsa only assisted employees when our clients reached out to us. However, it worked so well, these same clients asked us to reach out to all their Medicare-eligible employees. As a result, we have put together an introduction letter for all our group clients. We want to let your Medicare-eligible employees know they have a free, educational resource should they have any Medicare questions. This is a win for you, the employer, because you will not have to get involved in your employee’s Medicare concerns. This is a win for your employees because they now have a free credible resource to help guide and prepare them for the Medicare decisions they will soon have to make.

Next week we will email the introduction letter to your employees who are approaching age 65 or already age 65 or more. You can review this letter **HERE**. However, should you prefer to opt out of this mailing for any reason, please contact your BRSi Benefit Advisor, and we will take your Medicare-eligible employees off the list.

It is never too early to plan and prepare for Medicare! BRSi offers the guidance your employees will need to understand Medicare and to make the right decisions.

Thank you,

Kevin Hamming
President